



# TWIN CITIES SUMMARY OF FINANCIAL STATEMENTS

## Annual Financial Report of Operating Revenue and Expenses

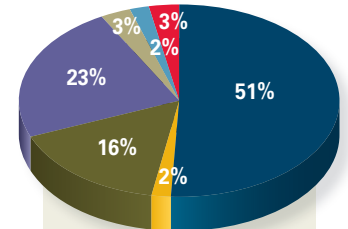
2011

YEAR ENDED 9/30/11

NORTHERN DIVISION FINANCIAL SUMMARY  
ADULT REHABILITATION CENTER/THRIFT STORES\*

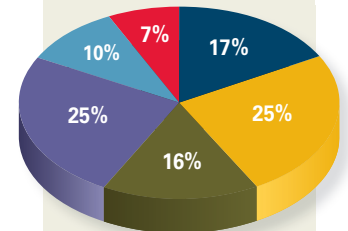
### PUBLIC SUPPORT AND REVENUE

United Way	937,617	
Contributions	19,029,303	
Program Service Fees	858,581	
Government Fees, Grants and Reimbursements	6,113,482	
Allocated by Associate Organizations	158,648	
Sales to the Public	15,134	8,428,939
Sales of Recyclable Products		1,054,972
Other Revenue (Includes Gains/Losses)	389,951	333,413
<b>TOTAL PUBLIC SUPPORT AND REVENUE</b>	<b>\$27,502,716</b>	<b>\$9,817,324</b>



### PROGRAM EXPENSES

Worship and Community Centers	5,967,778	
Booth Brown House	1,059,818	
Harbor Light	7,400,314	
Booth Manor	104,681	
Camp	198,000	
Volunteer Services	212,881	
Social Services	6,205,016	
Rehabilitation Center		9,161,542
<b>Total Program Expenses</b>	<b>21,148,488</b>	<b>9,161,542</b>



### SUPPORT SERVICES

Fund Raising Expenses	3,528,994	
Administration	1,646,049	770,891
<b>Total Supporting Services</b>	<b>5,175,043</b>	<b>770,891</b>
<b>TOTAL EXPENSES</b>	<b>\$26,323,531</b>	<b>\$9,932,433</b>

Excess (deficiency) of Public Support and Revenue Over Expenses	1,179,185
Transfers from (to) other Salvation Army Units	
Net of property Capitalizations	181,722
(Decrease) Increase in net assets	1,360,907
Operating Net Assets, Beginning of Year	59,792,818
Prior Period Adjustments	0
<b>OPERATING NET ASSETS, END OF YEAR</b>	<b>\$61,153,725</b>

### RECAP OF NET ASSETS

Operating Net Assets	7,160,201
Board Designated Net Assets	10,947,463
Land Building and Equipment	37,869,747
Total Unrestricted Operating Assets	55,977,411
Temporarily Restricted Net Assets	1,015,258
Permanently Restricted Net Assets	4,161,056
<b>TOTAL OPERATING NET ASSETS</b>	<b>\$61,153,725</b>

\* The Salvation Army Adult Rehabilitation Center combines its audited information with other Salvation Army rehabilitation centers across an 11-state region. The numbers listed in the above report have been extracted to show the center's Twin Cities efforts. Although Northern Division Salvation Army's service units and rehabilitation center numbers are listed separately, the information has been combined in the pie charts on the following page.

# 2011 STATISTICAL HIGHLIGHTS

Twin Cities

## PERSONNEL:

Employees 449

Volunteers 30,657

## SERVICES PROVIDED:

Meals Served 915,000

Nights of Shelter 354,000  
*(Emergency and Permanent)*

Volunteer Hours 142,000

Persons Receiving  
Disaster Assistance 142,000

Christmas Toys Given 60,000

Clothing Items Distributed 53,000

People Served by Food Shelf 78,000

Households Receiving Rent,  
Mortgage or Energy Assistance 10,000

Prisoners Receiving Counseling 3,900

Total People Served 288,797

Gods who made it all possible 1

## ADVISORY BOARD

Chair: Jean Westberg

Larry Bachman

John Bailey

Gary Bergren

Greg Bodin

Amanda Brinkman

Dr. Harold R. Broman, Jr.

Raymond Dalzell

Jeff Daugherty

Ken Ehling

Tom Erdmann

Roger H. Frommelt

Toby Fuerst

John Grambush

Lawrence Hauge

W. Douglas Hile

Shadra Hogan

Christopher Hunt

Mike Hunter

Russell King

Aileen Lyle

Gary Murphy

Mark Pettit

J. Patrick Plunkett

Jerry Potter

James Reagan

Jill Reed

Paul Rudeen

Janet Ruth

Jack Spillane

Sandra Ulsaker-Wiese

James Weichert

Barbara Wonder

## MISSION STATEMENT

The Salvation Army, an international movement, is an evangelical part of the universal Christian church.

Its message is based on the Bible.

Its ministry is motivated by the love of God.

Its mission is to preach the gospel of Jesus Christ and to meet human needs in His name without discrimination.



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MOST GOOD  
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